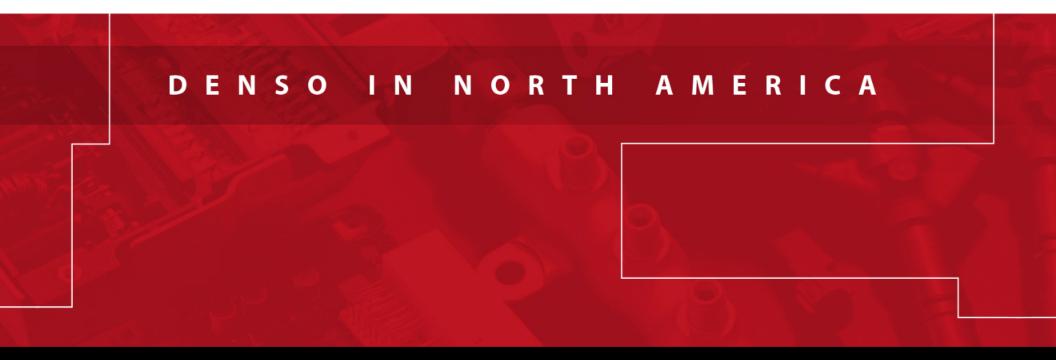
DE/SO



Automotive News World Congress January 15, 2013

Doug Patton

Senior Vice President

Engineering Division

DENSO International America, Inc.

Global Supplier of Advanced Automotive Technology, Systems and Components

- Established: Dec. 16, 1949
- Capital: US\$2.3 billion
- Net Sales: US\$38.4 billion
- Net Income: US\$1,086.5 million
- Employees: More than 126,000 in 35 countries

Data are consolidated base

- As of March 31, 2012
- U.S. dollar amounts have been translated from Japanese yen for convenience only at the rate of 82.19 yen=US\$1

Consolidated Base Other Automotive 1.2% **Industrial Systems/Consumer** Products etc. 1.4% **Small Motors** Others 0.4% 7.3% **Electric Systems** 9.7% **Thermal Systems Electronic Systems** 29.9% 9.2% **Powertrain Control Systems** Information and 24.9% **Safety Systems** 16.0%

US\$38.4 billion (3,154.6 billion yen)

*For Fiscal year ending March 31, 2012

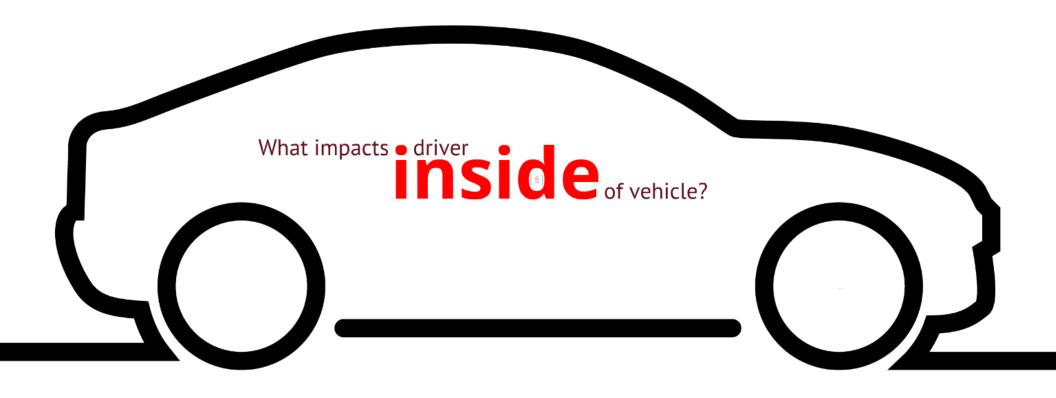
Putting it in Perspective

Ultimate Objective is Zero Accidents 6

What impacts driver Cle? OUTSICE of vehicle?

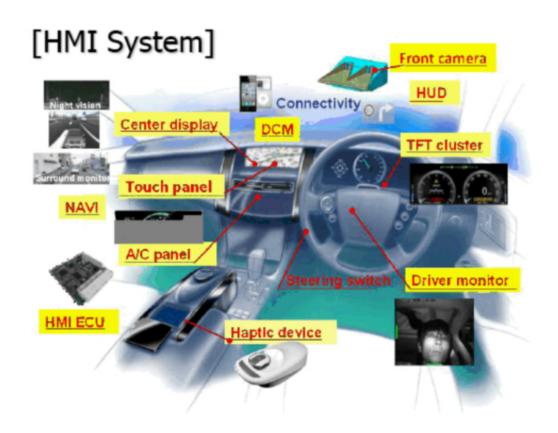
Rain Pedestrians Traffic etc.

What impacts driver **OUTSIDE** of vehicle?



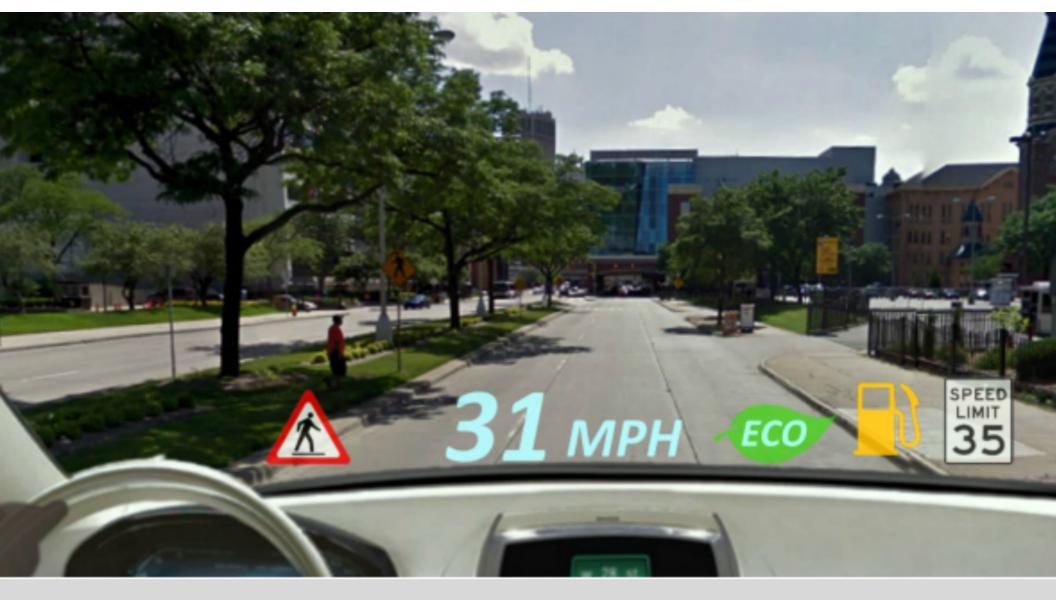
Radio, Instrument Cluster, Driver, Passenger

Components of In-car Technology









Head-up Display

Our goal: To safely provide the right information at the right time and in the right location.

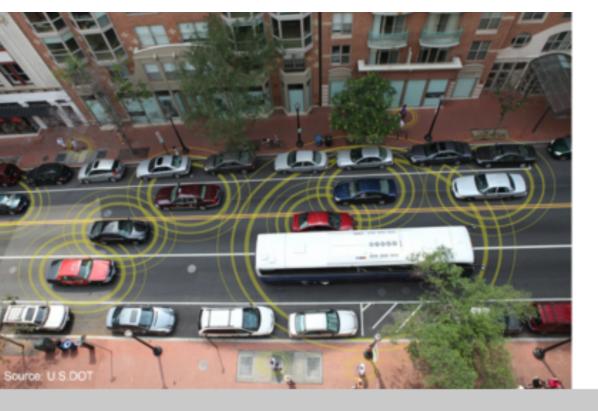






Haptic Control and Voice Recognition

Intuitive and safe





Vehicle-to-Vehicle and Vehicle-to-Infrastructure

Real-time information beyond line of sight

- Working on V2X technology since 2003
- DENSO is providing V2X hardware to the USDOT's Model Deployment in Ann Arbor, Mich. and other field tests around the world

Driver Workload





DENSO's HMI Lab

GOAL: To anticipate drivers needs to reach zero accidents



Understanding Driver Workload

Establishing a common methodology to measure driver workload

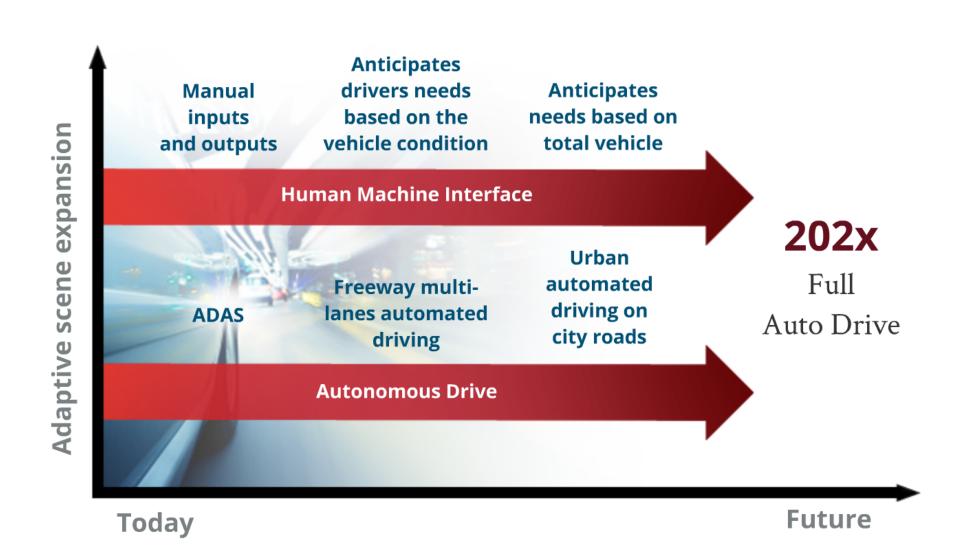


HMI Manager

DENSO's HMI Manager will be a product of this research.

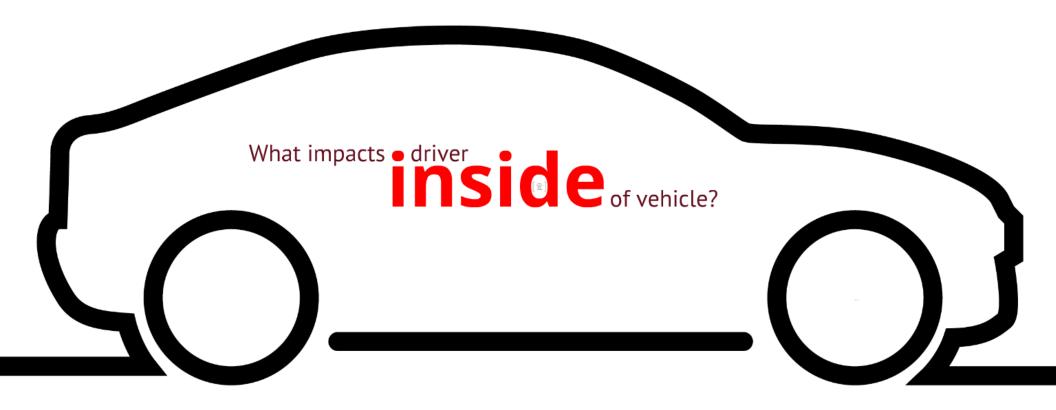
The ultimate goal of the HMI Manager is the autonomous vehicle.

DENSO's Technology Timeline



We have to combine technology with human oversight to achieve Zero Accidents

What impacts driver OUTSIDE of vehicle?



Thank You

DENSO IN NORTH AMERICA