

*For Immediate Release*  
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**Contact: Dan Alf**  
DENSO Products and Services Americas, Inc.  
Phone: (310) 513-7353  
dan\_alf@densodrive.com

## **DENSO Opens OES Sales Office in Plano, TX**

*— DENSO celebrates new location with July 11 open house —*

**LONG BEACH, Calif.** – DENSO Products and Services Americas, Inc., an affiliate of leading global automotive supplier DENSO Corp., has opened an original equipment supplier (OES) sales office in Plano, Texas. DENSO expanded its sales operations to Plano to support the growing concentration of automotive customers in the region, notably Toyota Motor North America, Inc. and its dealership network.

Opened in mid-May with a staff of 11 with accommodations to support potential expansion, DENSO's 3,300-square-foot office is located within Granite Park Four, a 12-story state-of-the-art business park in the thriving greater Dallas region. DENSO's office is a large, open space environment designed to welcome customers and promote communication. The ergonomic floor plan features large and small conference areas bordered by individual workstations for visiting customers and private offices.

"From location to functionality, everything about our new office reflects DENSO's commitment to first-class customer service," said David H. Williams, director of OES Sales, Marketing and Strategic Planning. "This includes the latest technology for seamless sales transactions and customer support."

The high-tech workspace is fully equipped with Wi-Fi, magnetic whiteboards with interactive touch screens, and portable tablets instead of desktop computers to maximize operational efficiencies and advance a paperless workplace. The latter also reflects DENSO's larger commitment to sustainable business practices.

Likewise, Granite Park Four's eco-friendly design and construction factored into DENSO's decision to locate its Plano office within the business park. The development is under consideration by the U.S. Green Building Council for Leadership in Energy and Environmental Design (LEED) certification with a silver rating.

DENSO will hold a July 11 open house to welcome regional customers to the Plano office, located at 5850 Granite Parkway, Suite 950.

### **About DENSO Products and Services Americas, Inc.**

DENSO Products and Services Americas, Inc. is an automotive components sales, remanufacturing and distribution company that employs 550 people in Long Beach, San Jose and Murrieta, Calif. and Plano, Tex. The company's product line includes heavy-duty and automotive alternators, starters, oil, cabin and air filters, spark plugs, AC compressors, oxygen sensors, ignition wires, fuel pumps, fuel injectors and wiper blades. DENSO Products and Services Americas supplies parts for original equipment service dealers, independent aftermarket service centers and retailers. In addition, the company distributes heavy-duty diesel and electrical components, portable commercial air-conditioning units and industrial robots. For more information, go to [www.densoautoparts.com](http://www.densoautoparts.com).

**About DENSO Corporation**

DENSO Corp., headquartered in Kariya, Aichi prefecture, Japan, is a leading global automotive supplier of advanced technology, systems and components in the areas of thermal, powertrain control, electronics, information and safety. Its customers include all the world's major carmakers. Worldwide, the company has more than 200 subsidiaries and affiliates in 38 countries and regions (including Japan) and employs more than 150,000 people. Consolidated global sales for the fiscal year ending March 31, 2017, totaled US\$40.4 billion. Last fiscal year, DENSO spent 9.0 percent of its global consolidated sales on research and development. DENSO common stock is traded on the Tokyo and Nagoya stock exchanges. For more information, go to [www.globaldenso.com](http://www.globaldenso.com) or visit our media website at <http://www.globaldenso.com/en/newsreleases/media-center/>.

**About DENSO in North America**

In North America, DENSO employs more than 22,000 people at 30 consolidated companies and affiliates. Of these, 25 are manufacturing facilities located in the United States, Canada and Mexico. In the United States alone, DENSO employs more than 14,000 people in California, Michigan, North Carolina, South Carolina, Tennessee, Kentucky, Georgia, Iowa, Ohio, Pennsylvania, Texas and Arkansas. DENSO's North American consolidated sales totaled US\$9.6 billion for the fiscal year ending March 31, 2017. For more information, go to [www.densocorp-na.com](http://www.densocorp-na.com).

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