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**Jennifer Heckmann**  
**Senior Manager**  
**North American Research and Engineering Center**  
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Jennifer Heckmann is a senior program manager in the North American Research and Engineering Center at DENSO International America, Inc (DIAM). Located in Southfield, Michigan, Heckmann leads the North American Work Innovation project, a North American-wide cross functional team that aims to improve speed and efficiency in the development of next generation products for DENSO's customers.

Heckmann joined DENSO in 2001 as a senior sales specialist for General Motors Sales, responsible for leading powertrain and electronics sales. From 2001 to 2008, Heckmann held various positions within General Motors Sales, including an overseas assignment working in Kariya, Japan in the Global Sales Business Development division as part of DENSO's management training program. In 2008, Heckmann was promoted to manager of DIAM's Business Operations & Planning department where she led a variety of activities, including strengthening DENSO's sales planning process, implementing an improved supplier diversity program, and improving sales business processes and systems.

In 2015, Heckmann started her current position and transferred to the North America Research & Engineering Center.

Prior to working at DENSO, Heckmann spent two years at Texas Instruments in Purchasing and then three years at General Motors as a program purchasing manager.

Heckmann completed both her Bachelor of Science in Engineering in 1996 and her Masters of Business Administration in 2001 at Michigan State University in East Lansing, Michigan.

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