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Richard Shiozaki
Senior Vice President
DENSO Products and Services Americas, Inc.

Richard Shiozaki is senior vice president for DENSO Products and Services Americas, Inc. (DPAM), located in Long Beach and Murrieta, California. As senior vice president, he directs the Sales Group, Aftermarket Planning Group, Commercial and Industrial Systems Group and the Corporate Service Group.

Shiozaki joined DENSO (formerly Nippondenso Co., Ltd.) in 1986 as a member of the Marketing Department, responsible for technical publications. In 1988, he moved to the Toyota Sales Department and became manager in 1995, responsible for overseeing original equipment manufacturer customers. In 2000, he was promoted to senior manager and received additional duties for Sales Planning for the company. In 2001, Shiozaki was assigned responsibilities for Aftermarket Sales and Customer Service. Then in 2004, he was appointed vice president of the Aftermarket Sales Group and Corporate Service Group. Shiozaki was appointed his current responsibilities as senior vice president in 2005.

Shiozaki graduated in 1982 with a bachelor's degree in Marketing from California State University in Los Angeles, California.

Shiozaki is involved in automotive aftermarket activities as a member of Automotive Sales Council and board member of Automotive Aftermarket Supplier Association. Shiozaki serves on the DENSO North American Foundation Board. He is also on the College of Engineering Dean's Advisory Board of California State University in Long Beach, California.

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